



For Immediate Release

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PGT Trucking, Inc. Reduces Driver Turnover by 14% in Last Year
Recruiting and Retention Programs Make a Difference

Aliquippa, PA, October 1, 2018 - PGT Trucking Inc., www.pgttrucking.com, a leader in the transportation industry, combats driver shortage with proven recruiting and retention methods.

“There is a robust demand for transportation services, and right now, the industry needs about 60,000 drivers to meet these demands,” said Gregg Troian, PGT Trucking President. “PGT has worked hard over the last year to implement recruiting and retention programs that make a difference to drivers.”

By combining quality customer relationships, recruiting and retention initiatives, leading benefit packages and home time, and a rising driver salary, PGT’s driver turnover is at 53%, a 14% improvement from 2017. This is in comparison to the national average according to the American Trucking Association, who notes a 94% annualized turnover rate, which is a 20% increase from the first quarter in 2017. Additionally, PGT drivers have seen a 25% wage increase over the last year, which in part can be attributed to the freight to driver ratio.

PGT’s driver referral program has accounted for more than 48% of their seated driver count this year. “This is a testament to our programs and our approach,” added Troian. “Our drivers are our best recruiters.”

“We are not working to fill seats; we are working to find professional drivers who exceed our standards and want to be a part of our team for the long haul, and those individuals are rewarded accordingly,” said Troian. “Despite the growing turnover rate nationally, PGT has been able to decrease ours, retaining a higher-caliber, safe driver.”

About PGT Trucking:

PGT Trucking Inc., is a multi-service transportation firm offering flatbed, dedicated, international and specialized services. PGT operates in excess

IT'S A GREAT TIME TO BE A PROFESSIONAL DRIVER

PGT Trucking

Great customer relationships, rising freight rates, and a quality percentage pay program have paved the way for nine straight months of driver wage increases at PGT Trucking.

UPWARD TREND
 PGT drivers earned a **25%** pay increase through Q3 2018

ON TRACK
 Projected annual pay for a PGT driver based on increased rates **\$70,000** in 2018

PERCENTAGE PAYS
 With current freight rates, percentage drivers earn **26%** more than drivers paid on mileage for the same exact load

PGT is the Flatbed Carrier of Choice

PGT TRUCKING, INC.

of 1,000 power units and over 1,500 trailers and is headquartered in Aliquippa, PA. At PGT Trucking, "Safety is Everyone's Job – All the Time." For more information visit www.pgtrucking.com.

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